

NOETI

Your company LLM. On your server. Without an AI team.

Setup + integrate · company chat · workflows

EUR 15-28k setup + EUR 6-12k / month company sub

noeticompute.com/b2b · 6 slides

PRIVATE LLM PATH FOR THIN IT.

Not a toolkit. Hardware help, install, office chat, workflows on the site model.

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|----------|--------------------|--|
| 1 | Setup | Size hardware, install model, LAN acceptance, restart handoff. |
| 2 | Office chat | Simple UI for the whole company - one private LLM. |
| 3 | Workflows | Code, data, documents, repeating jobs on that same model. |

Buyer: plants, ops, document offices · 20-500 people · IT 0-3 · data stays on LAN

BIGGER PRICE. STILL CHEAPER THAN AGENCIES.

Same job: setup + design/integrate + ongoing chat & workflows.

PATH	YEAR-1 MATH	RESULT
Agency mid	EUR 160k + EUR 12k x 12 = EUR 304k	Works · expensive
Noeti mid	EUR 20k + EUR 9k x 12 = EUR 128k	Saves ~EUR 176k

- Noeti setup EUR 15-28k · company sub EUR 6-12k/mo for chat + workflows.
- Agency year-1 often EUR 200-350k+ (project + care). We stay under - with recurring ARR.

TOTAL EARNINGS FROM ONE COMPANY.

Mid: bill EUR 128k year-1 · keep ~EUR 110k · ~EUR 295k+ over 3 years.

EXAMPLE	SETUP	SUB/MO	BILL Y1	KEEP Y1	KEEP 3YR
Plant ~40	EUR 18k	EUR 7k	EUR 102k	~EUR 88k	~EUR 240k
Ops ~120	EUR 22k	EUR 9k	EUR 130k	~EUR 112k	~EUR 310k
Office ~300	EUR 26k	EUR 11k	EUR 158k	~EUR 135k	~EUR 380k

- ARR scale: 10 x EUR 9k/mo = EUR 1.08M · 30 ~ EUR 3.2M · 50 ~ EUR 5.4M.
- High margin (~85%) because the path is productized, not custom agency hours.

CLOUD EASY. DIY PRIVATE. NEITHER FINISHES THIN IT.

	CLOUD	DIY	AGENCY	NOETI
On customer LAN	No	If done	Yes	Yes
No ML team	Yes	No	Yes	Yes
Company chat UI	Seats	Weak	Custom	Included
Workflows on site	No	Rare	Project	In sub
Mid year-1 cost	Seats	EUR 18-36k+	~EUR 304k	~EUR 128k

Models change. Custody of the company machine should not.

NOETI FOR BUSINESS

Setup EUR 15-28k · subscribe EUR 6-12k/mo · still under agency · ~EUR 110k gross / mid site Y1.

- Business offer: noeticompute.com/b2b
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